

CAPABILITIES STATEMENT

SERVICES & SOLUTIONS

Great Lakes Data Racks & Cabinets is a WBENC certified organization that specializes in the manufacturing and integration of indoor/outdoor enclosures for the storage and protection of IT equipment. Through innovative engineering, GLDRC is able to uniquely address the airflow, power, cable management and security requirements associated with telecommunications, network, and server deployments of all sizes. Since 1985, GLDRC's core mission has been to provide responsive goods and services that exceed the expectations of government and commercial organizations across the world.

CORE COMPETENCIES

Manufacturing:

GLCC operates a technologically advanced and adaptive sheet metal facility able to consistently produce UL-listed standard product and adjust to accommodate small-to-large scale custom orders at a competitive cost with quick turnaround.

Made-to-Order:

Custom product can consist of modifications to existing standard product, or when truly unique situations arise, sophisticated solutions can be developed and tailored to address specific customer requirements.

Retrofit Capabilities:

When product in current use requires upgrades/service that cannot be made by the OEM, Great Lakes can reproduce the product if necessary or create a solution to implement in, or alongside the deployed product.

STACK: Custom Integration: Prior to shipping, standard and custom product can be configured to customer's specifications with the integration of Great Lakes accessories, third-party products, customer supplied products, or electrical components.

Shipping & Delivery:

Logistics of product transportation is planned early on and unique requirements are accounted for (i.e. security clearance of freight handler, time-frames, or package requirements) so product arrives where, when, and how it is needed.

DIFFERENTIATORS

SEAL®:

A nearly impenetrable portfolio of enclosures and privacy panels dedicated to delay, deter, and detect harmful or accidental intrusion to mission critical equipment; when combined with intelligent components such as asset managers and multi-factor access controls (RFID, PIN, biometrics), the solution can be tailored to help organizations maintain compliance with regulatory requirements such as FISMA, HIPAA, and PCI.

Future-Proof:

A single Great Lakes enclosure platform can continuously be upgraded to support increased power, airflow, cable management, and security needs; the extended life cycle of the enclosure results in fewer replacements and less waste.

Freight Policy:

Through its "Pre-pay and Add" policy, Great Lakes maintains a less than 1% damage rate; a dedicated carrier is chosen to deliver product and upon inspection, a single phone call within 72 hours facilitates product repair and replacement if required

Inventory: Most standard product is stocked and can ship 24-48 hours ARO to help keep projects moving and alleviate emergency situations; custom product that is repeatedly ordered can also become part of standing inventory.

Customer Service:

Calls for support are always greeted by a friendly voice and requests/inquiries are immediately given to the tenured customer service and technical support group so that there is never an extended wait for responses.



4193 Route 6N • Edinboro, PA 16412 | 1.866.879.4522

View the complete Great Lakes product line at GreatCabinets.com

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PAST PERFORMANCE

For more than 35 years, Great Lakes has provided products to U.S. military and government entities in support of everyday activities and mission critical tasks. GLCC products have addressed a number of concerns, including security and privacy measures, user management and identification, and energy efficiency. For specific examples of military and government projects, please contact Orders@Greatcabinets.com.

COMPANY INFORMATION

- < ISO 9001:2015 Registered
- < Self certified small business
- < WBENC Certified: 246037
- < CAGE Code: OYN12
- < DUNS Number: 153783022

PURCHASING

Great Lakes products are purchased through national and regional distribution partners. Multiple distributors offer Great Lakes products for purchase under GSA Schedule 70

CORPORATE INFORMATION

Great Lakes Case & Cabinet Co., Inc.
Corporate Headquarters
4193 Rt. 6N East
Edinboro, PA 16412

SALES CONTACT INFORMATION

Orders@GreatCabinets.com